



# Glamorous Glow Global Whole Life Insurance Plan

Capture global opportunities and pass on your wealth through generations

 Multi-Currency Option



Under the trend of globalization, our opportunities are not limited to the place of origin – study overseas, dispatched to work abroad, travel abroad for experiencing life etc. – are already the new norm in our daily living. To grasp every global opportunity on time, we need to be prepared. BOC Group Life Insurance Company Limited (“BOC Life”) is pleased to introduce **Glamorous Glow Global Whole Life Insurance Plan** (“the Plan”) to help our customers to meet the ever-changing need. The Plan offers you not only a flexible solution to your financial needs, but also provides Currency Exchange Option<sup>1</sup> and Policy Split Option<sup>2</sup> to help you seize the global opportunities for the goals at different stages of life. The Plan can also be the tools for inheritance and helping you to pass on your assets for generations to come.



## Capture Global Opportunities with Flexible Arrangement

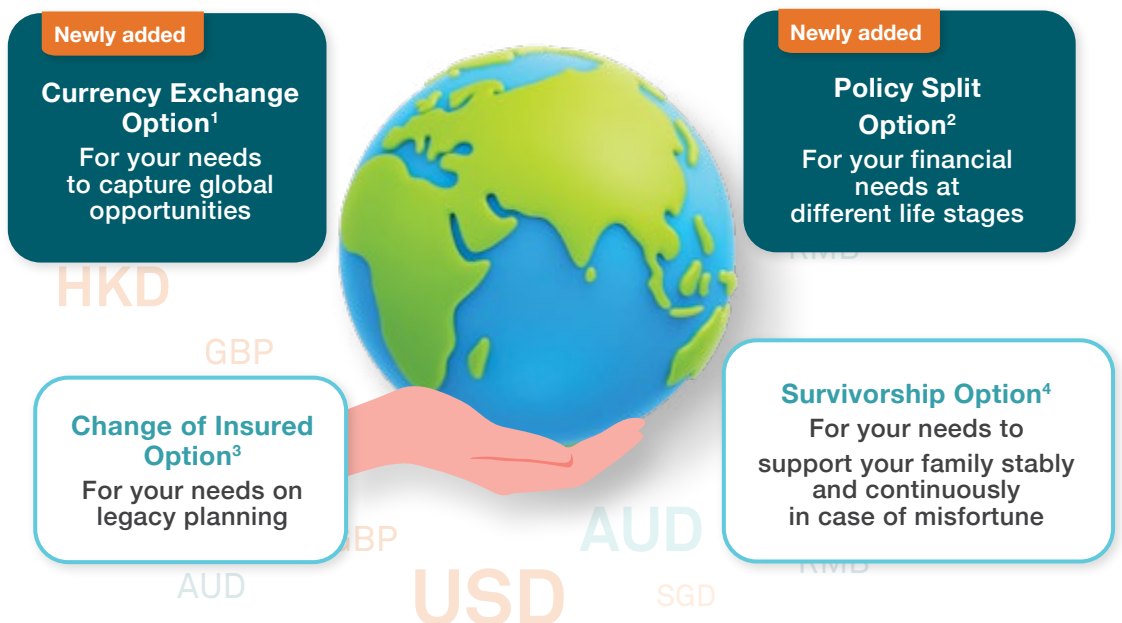


### Various Policy Options for an Enhanced Financial and Legacy Planning Solution

The Plan provides various policy options: Currency Exchange Option<sup>1</sup>, Policy Split Option<sup>2</sup>, Change of Insured Option<sup>3</sup> and Survivorship Option<sup>4</sup> etc., assisting customers to tailor a more comprehensive solution for financial and legacy planning.



### Different Policy Options which Help You Capture Various Opportunities in Your Life





## Currency Exchange Option<sup>1</sup> for Your Needs to Capture Global Opportunities

Within 31 days on or after any Policy Anniversary commencing from the 3<sup>rd</sup> Policy Anniversary, you may exercise the Currency Exchange Option<sup>1</sup> once per Policy Year to convert the policy currency to RMB, HKD, USD, AUD, CAD, GBP, EUR or SGD as the new policy currency, helping you keep abreast of market trends while providing a greater financial flexibility to help you seize global opportunities.

When you exercise the Currency Exchange Option<sup>1</sup> to convert the policy currency, the Basic Plan of the original policy will be changed to another plan under Glamorous Glow Global Series. The terms of the policy will be revised to follow all benefits, options and other policy terms as provided by such new plan, which may be significantly different from the Basic Plan of the original policy. The Notional Amount, guaranteed and non-guaranteed policy value, future premium(s) due and payable (if any) and interest rate for the dividend accumulations (if any) may be affected by your exercise of the Currency Exchange Option<sup>1</sup>. You can refer to the section of “Exchange Rate and Currency Risk” and remark 1 below or contact BOC Life at 2860 0688 for more details about Currency Exchange Option<sup>1</sup>.



## Policy Split Option<sup>2</sup> for Your Financial Needs at Different Life Stages

The policy of the Plan allows for policy split<sup>2</sup> in accordance with your life plan or change of plan, such that you can rearrange and reallocate your wealth accumulated to fit for your current planning. Complemented by the Currency Exchange Option<sup>1</sup>, the Plan provides a more flexible solution which helps you to prepare for various opportunities and achieve different life goals.

From the 3<sup>rd</sup> Policy Anniversary or after the end of the premium payment term (whichever is later), you may apply for Policy Split Option<sup>2</sup> to transfer certain policy values of the policy to a separate new policy or multiple separate new policies as you wish, provided that Policy Split Option<sup>2</sup> can only be exercised once per Policy Year. There is no evidence of insurability required for the policy split<sup>2</sup>. After the policy has been split<sup>2</sup>, you can also apply for change of policy currency<sup>1</sup> and/or change of insured<sup>3</sup>, which may help you achieve greater financial flexibility and meet the needs of wealth inheritance. Please contact BOC Life at 2860 0688 for more details about Policy Split Option<sup>2</sup>.





## Pass On Your Legacy



### Multiple Options of Premium Payment Term Enjoy up to 6% Guaranteed Interest Rate<sup>5</sup> Per Annum on Prepaid Premiums

The Plan offers premium payment terms of 2 years, 3 years, 5 years or 10 years for your selection. Apart from exercising the Currency Exchange Option<sup>1</sup> and Policy Split Option<sup>2</sup>, the premium amount will remain unchanged throughout the premium payment term once it is determined.

If you choose the premium payment term of 2 years or 3 years and prepay the premiums in a lump sum<sup>5</sup> upon application, the prepaid premiums<sup>5</sup> of the Basic Plan will be accumulated at a guaranteed interest rate<sup>5</sup> of up to 6% per annum, assisting you to achieve a hassle-free financial planning and wealth accumulation.



### Potential Returns Help You to Grow Your Assets

Apart from the Guaranteed Cash Value, Annual Dividend<sup>6</sup> (non-guaranteed) (if any) will also be distributed in every Policy Anniversary. You may choose to cash out the Annual Dividend<sup>6</sup> (non-guaranteed) (if any) or leave them with BOC Life for interest accumulation<sup>6</sup>. In addition, Terminal Dividend<sup>6</sup> (non-guaranteed) (if any) may be payable upon the death of the Insured<sup>7</sup> (non-guaranteed) (if applicable) or surrender of the policy.



### Flexible Financial Arrangement Helps You to Grow Your Assets

Starting from the 20<sup>th</sup> Policy Anniversary, if you choose to surrender and withdraw the full amount of surrender value from the policy, you may cash it out in a lump sum or opt to have a new arrangement<sup>8</sup> with BOC Life, leaving the entire or part of the surrender value with BOC Life for interest accumulation<sup>8</sup> (non-guaranteed) during the Insured's lifetime, with the possibility to grow your assets continuously in a flexible and prudent manner.

SGD

RMB

GBP

GBP

USD

CAD

GBP

RMB

SGD

AUD





### Change of Insured Option<sup>3</sup> for Your Needs on Legacy Planning

You can choose to change the Insured<sup>3</sup> to continue the policy, helping you to further accumulate the policy value of the policy, assisting your wealth can be inherited from generation to generation.



### Survivorship Option<sup>4</sup> for Your Needs to Support Your Family Stably and Continuously in case of Misfortune

Apart from requesting for paying the Death Benefit<sup>7</sup> in a lump sum under the Plan, you as the Policy Owner may also choose to pay the Death Benefit<sup>7</sup> to the Beneficiary by way of annuity payments<sup>4</sup>, giving your beloved ones a continuously and stable financial support. Whilst the Insured is alive, the Policy Owner may request in writing to have the Death Benefit<sup>7</sup> payable under the policy to be left with BOC Life to accumulate with interest at such interest rate<sup>4</sup> (non-guaranteed) as may be declared by BOC Life from time to time and be paid to the Beneficiary in the form of annuity payments<sup>4</sup> in the occurrence of the death of the Insured on or after the 1<sup>st</sup> Policy Anniversary, provided that the Policy Owner has only assigned one Beneficiary. The Policy Owner may request the period of annuity payments<sup>4</sup> while subject to the approval of BOC Life.





## Comprehensive Protection for Your Loved Ones



### Increasing Life Protection

The Plan provides whole life protection<sup>7</sup> for the Insured. If the Insured passes away while the policy is in force, the Plan will pay Death Benefit<sup>7</sup> to the Beneficiary. The amount of the Death Benefit<sup>7</sup> equals:

- (a) the higher of the following:
  - (i) the sum of the Guaranteed Cash Value and Terminal Dividend (non-guaranteed) (if any) as at the date of death; or
  - (ii) a designated percentage of the Total Premiums Paid as at the date of death, such percentage will be 100% during the 1<sup>st</sup> Policy Year and increased by 3.8% on each Policy Anniversary up to a maximum of 138% at the 10<sup>th</sup> Policy Anniversary which will remain unchanged thereafter, subject to the maximum amount of 100% of the Total Premiums Paid as at the date of death plus RMB2,375,000/HKD3,040,000/USD380,000/AUD420,000/CAD420,000/EUR300,000/GBP245,000/SGD500,000\*; plus
- (b) the Additional Accidental Death Benefit<sup>9</sup> payable (if applicable); plus
- (c) dividend accumulations (non-guaranteed) (if any); less
- (d) Indebtedness (if any) and outstanding premiums (if any).

\* If the Insured is covered by more than one policy under Forever Fortune Whole Life Insurance Plan, Glamorous Glow Global Whole Life Insurance Plan, Glamorous Glow Whole Life Insurance Plan and/or any plan under the Glamorous Glow Global Series, the maximum amount of the Death Benefit<sup>7</sup> equals to:

- (a) the higher of the following:
  - (i) the sum of Guaranteed Cash Value and Terminal Dividend (non-guaranteed) (if any) as at the date of death; or
  - (ii) 100% of the Total Premiums Paid as at the date of death of all such policies plus RMB2,375,000/HKD3,040,000/USD380,000/AUD420,000/CAD420,000/EUR300,000/GBP245,000/SGD500,000 or if the Insured is covered by policies denominated in a combination of RMB and/or HKD and/or USD and/or AUD and/or CAD and/or EUR and/or GBP and/or SGD, adopting the highest of the stated amount in currency denomination as expressed in those of the relevant policies; plus
- (b) the Additional Accidental Death Benefit<sup>9</sup> payable (if applicable) under all such policies; plus
- (c) dividend accumulations (non-guaranteed) (if any) under all such policies; less
- (d) Indebtedness (if any) and outstanding premiums (if any) under all such policies.

BOC Life shall only be required to pay the above amount once for all such policies.

SGD

RMB

SGD

CAD

GBP

SGD

USD

RMB

RMB





### **Additional Accidental Death Benefit<sup>9</sup>**

Within the first 5 Policy Years or on or before the Policy Anniversary on or immediately following the Insured's 60<sup>th</sup> birthday (whichever is earlier), in the event that the Insured has an Accident and dies within 180 days thereafter as a result of that Accident, an Additional Accidental Death Benefit<sup>9</sup> will be payable which is equivalent to 10% of the Total Premiums Paid as at the date of the Insured's death and subject to a maximum amount of RMB100,000/HKD100,000/USD12,500/AUD13,800/CAD13,800/EUR10,000/GBP8,000/SGD16,000<sup>9</sup>.



### **Accidental ICU Benefit<sup>10</sup>**

Within the first 5 Policy Years or on or before the Policy Anniversary on or immediately following the Insured's 60<sup>th</sup> birthday (whichever is earlier), the Plan covers any life-threatening medical condition which is caused by Accident that requires admission to Intensive Care Unit<sup>10</sup> within 14 days after the Accident for at least 24 consecutive hours. An Accidental ICU Benefit<sup>10</sup> will be payable which is equivalent to 10% of the Total Premiums Paid as at the date of the Insured's Accident and subject to a maximum amount of RMB100,000/HKD100,000/USD12,500/ AUD13,800/CAD13,800/EUR10,000/GBP8,000/SGD16,000<sup>10</sup>.



### **Supplementary Benefits<sup>11</sup> for Comprehensive Planning**

You may enhance your coverage by attaching the "Payor's Death Or Disability Rider" or "Waiver Of Premium Rider"<sup>11</sup> to the policy. For details, please contact the branch staff of the major insurance agency.



## **Simple Underwriting**

### **No Medical Examination<sup>12</sup>**

No medical examination<sup>12</sup> is required, which is convenient and time saving.



## Basic Eligibility Requirements

Premium Payment Term	2 years (lump sum prepayment option available <sup>5</sup> )	3 years (lump sum prepayment option available <sup>5</sup> )	5 years	10 years
Issue Age	From 15 days after birth to age 70			From 15 days after birth to age 65
Policy Currency	RMB / HKD / USD			
Premium Payment Mode	Annual / Semi-annual / Quarterly / Monthly			
Coverage Period	Whole Life			
Minimum Notional Amount	RMB60,000 (RMB policy) / HKD72,000 (HKD policy) / USD10,000 (USD policy)			
Maximum Notional Amount	No maximum Notional Amount, subject to underwriting result			





# 1

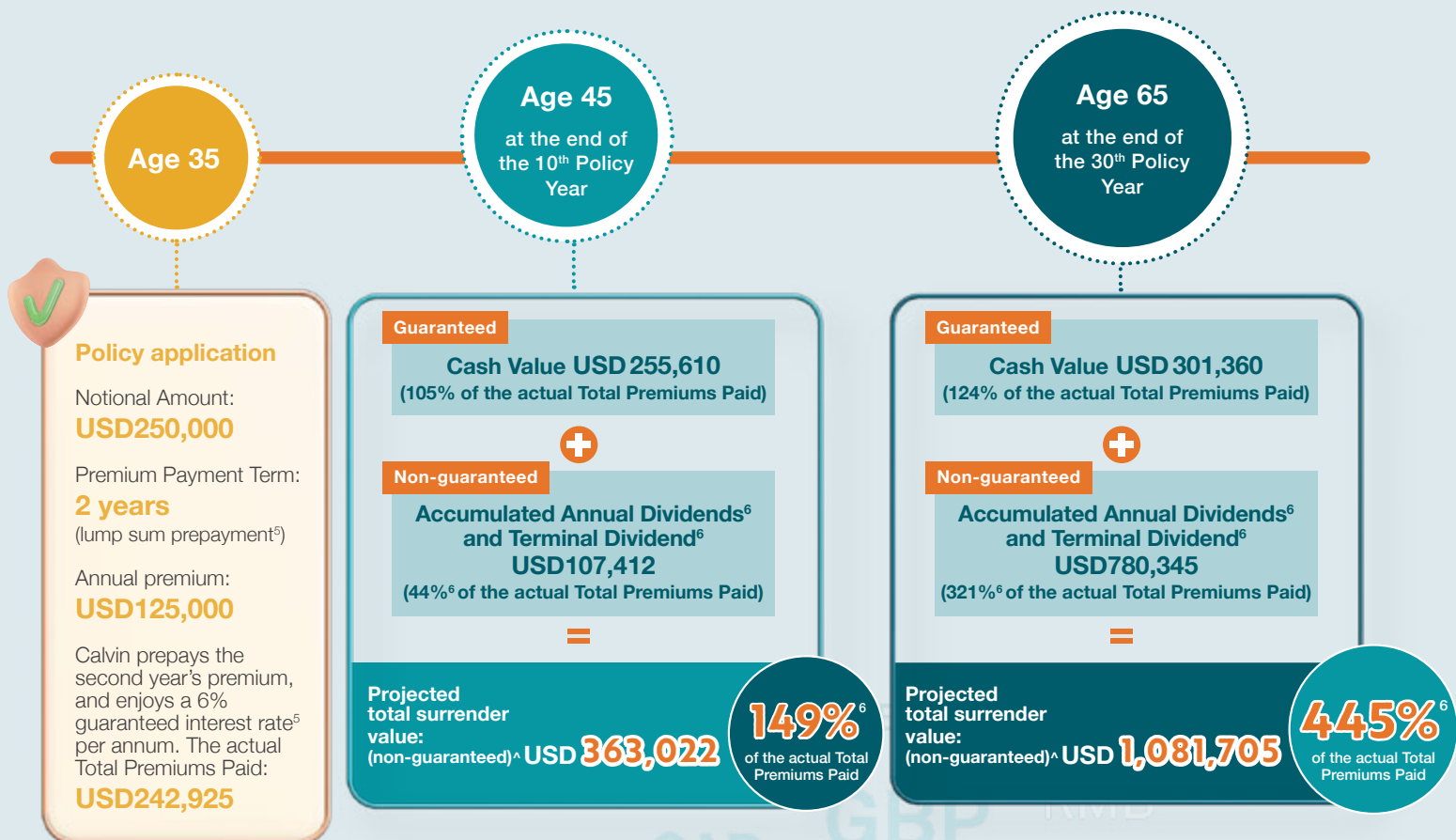
## Illustrative Example 1: Potential Returns for Worry-free Retirement

Policy Owner and Insured: Calvin (age 35)

Family status: Married



Calvin would like to prepare for his retirement life early. Therefore, Calvin takes out a policy of **Glamorous Glow Global Whole Life Insurance Plan**, an insurance plan combining both wealth accumulation and life protection, which provides immediate protection to himself and his family, while also assisting in the preparation for his future retirement.

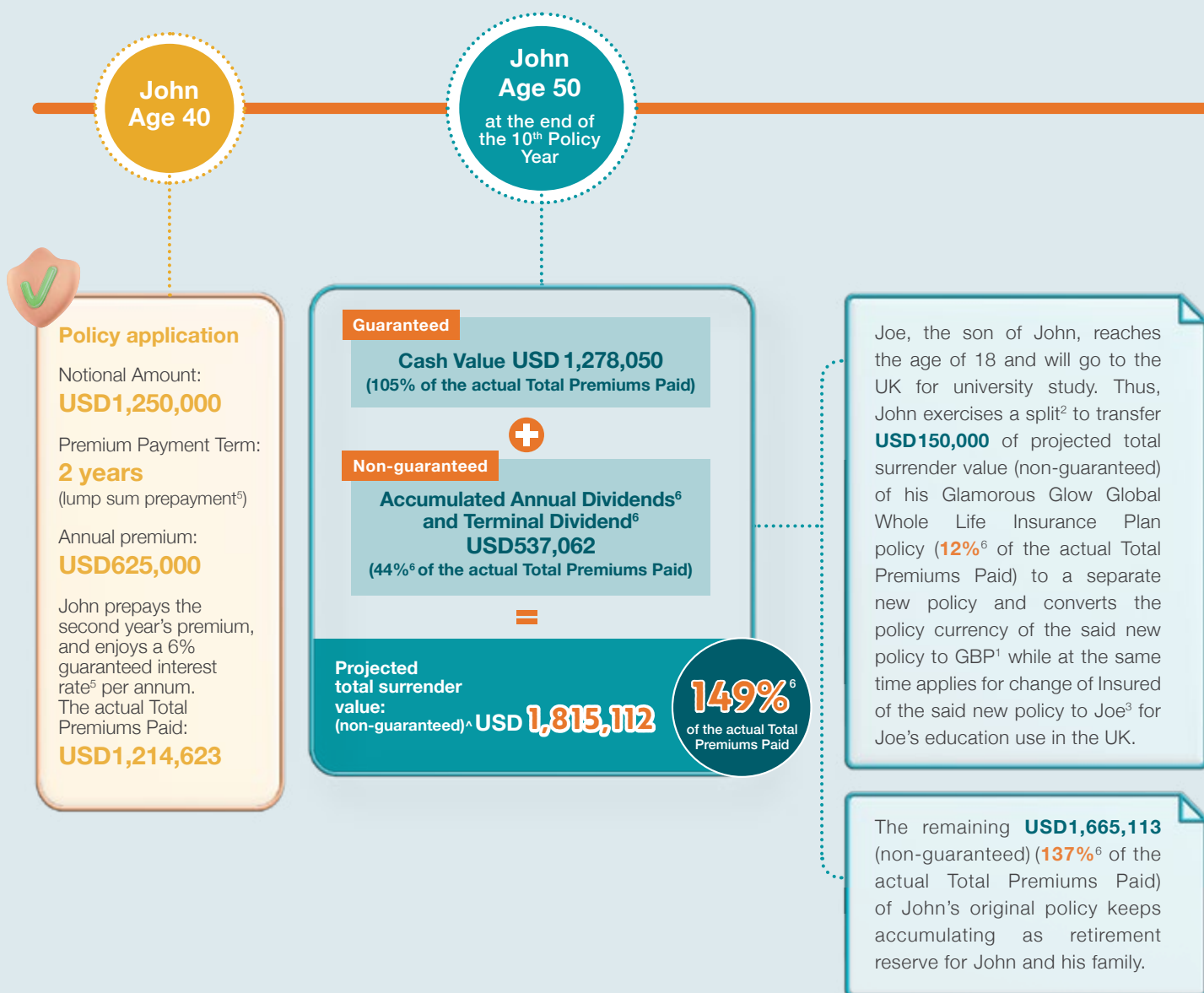


Calvin decides to retire at the age of 65. He chooses to withdraw the full amount of cash value<sup>8</sup> from the policy; he keeps USD 62,500 of projected total surrender value (non-guaranteed) as the expenses to travel around the world with his wife and opts to enter into a new arrangement<sup>8</sup> with BOC Life, leaving the remaining USD 1,019,205 (non-guaranteed) with BOC Life for interest accumulation<sup>8</sup> (non-guaranteed).

# 2

## Illustrative Example 2: Building an Ideal Future for the Child

John would like to prepare early for the future education of his son. Therefore, he chooses to apply for **Glamorous Glow Global Whole Life Insurance Plan** to plan for the overseas study of his son and the future of his family through the plan's diversified solutions for wealth accumulation.



<sup>^</sup> In the above examples, the projected total surrender value includes Guaranteed Cash Value; plus the projected Terminal Dividend (non-guaranteed) (if any); plus the projected accumulated Annual Dividend (non-guaranteed) (if any); plus interest accrued thereon at current interest rate of 4.25% per annum (non-guaranteed) (if any); less Indebtedness (if any). The projected dividends are based on BOC Life's dividend scales determined under current assumed investment return and are not guaranteed. The actual return may be higher or lower than the amount quoted in the examples. The amounts of projected total surrender value and the percentages of projected total surrender value over the actual Total Premium Paid of the policy in the above examples are rounded up to the nearest whole number and are for illustrative

CAD

SGD

USD

RMB

Policy Owner and Insured: John (age 40)

Family status: Married, with a son Joe, age 8

AUD

HKD

EUR

RMB

CAD

GE



**John  
Age 70**

retires at the end  
of the 30<sup>th</sup> Policy  
Year

**Guaranteed**

**Cash Value USD 1,382,279**  
(114% of the actual Total Premiums Paid)



**Non-guaranteed**

**Accumulated Annual Dividends<sup>6</sup>  
and Terminal Dividend<sup>6</sup>  
USD3,579,288**  
(295%<sup>6</sup> of the actual Total Premiums Paid)



**Projected  
total surrender  
value:  
(non-guaranteed)<sup>6</sup> USD 4,961,568**

**408%<sup>6</sup>**  
of the actual Total  
Premiums Paid

**John splits<sup>2</sup> the original policy  
reserved into 3 portions:**

Splits<sup>2</sup> 1/3 of policy value of the original policy and sets up as the 2<sup>nd</sup> policy, with a policy value of **USD1,653,857** (non-guaranteed) (**136%<sup>6</sup>** of the actual Total Premiums Paid) and changes Policy Owner<sup>13</sup> and Insured<sup>3</sup> to Joe (John's son) for legacy planning.

Splits<sup>2</sup> 1/3 of policy value of the original policy and sets up as the 3<sup>rd</sup> policy, with a policy value of **USD1,653,857** (non-guaranteed) (**136%<sup>6</sup>** of the actual Total Premiums Paid) and converts the policy currency of this 3<sup>rd</sup> policy to HKD<sup>1</sup> policy as a reserve for future medical expense of John and his family.

The remaining 1/3 of policy value is being kept as the original policy, with a policy value of **USD1,653,857** (non-guaranteed) (**136%<sup>6</sup>** of the actual Total Premiums Paid) as retirement fund.

The Currency Exchange<sup>1</sup> and Policy Split<sup>2</sup> options provided by Glamorous Glow Global Whole Life Insurance Plan help John to realize the overseas education plan for his son Joe, as well as reserve funds to cope with the medical expenses and daily living for his own retirement life. Moreover, through the Change of Insured<sup>3</sup> arrangement, the Plan also helps John to prepare for his inheritance plan, such that he can pass on his wealth accumulated for nurturing the generations to come.

purposes only. Please refer to the illustration summaries of the proposal for details. The above figures are subject to the Insured's age, policy currency, premium payment term and premium payment mode. The above examples assume that all premiums have been paid in full during the premium payment term, and no withdrawal and/or policy loan have been made on the policy value and/or Premium Deposit Account<sup>5</sup> during the policy term, and include 6% guaranteed interest rate<sup>5</sup> per annum on prepaid premiums. The figures in the illustrative examples do not include levy and premium discount (if any).

# Act now!

For enquiry, please visit any branch of the following major insurance agency:

Bank of China (Hong Kong) Limited

 (852) 3988 2388

 [www.bochk.com](http://www.bochk.com)

**Notes:** The Policy Owner is subject to the credit risk of BOC Life. If the Policy Owner discontinues and/or surrenders the insurance plan in the early policy years, the amount of the benefit he/she will get back may be considerably less than the amount of the premium he/she has paid. Past, current, projected and/or potential benefits and/or returns (e.g. bonuses, dividends, interests) presented herein are not guaranteed and are for illustrative purposes only. The actual future amounts of benefits and/or returns may be lower than or higher than the currently quoted benefits and/or returns.

## Investment Strategy, Philosophy in Deciding Dividends and Fulfilment Ratio:

BOC Life invests globally in various types of assets, in order to achieve the advantages of diversification in investment portfolio. The assets supporting the policies under the Plan mainly consist of the following:

	Mix
Fixed income instruments or interest-bearing securities	35% - 55%
Growth assets	45% - 65%

Fixed income instruments or interest-bearing securities include but not limited to government and corporate bonds, etc.

- BOC Life primarily invests in investment-grade bonds, together with a small portion of high-yield bonds and emerging-market bonds to further improve yield.
- Under normal circumstances, the major markets invested by BOC Life are North America, the Chinese mainland, Hong Kong China and other Asian developed countries.

Growth assets include but not limited to listed equity, private equity, mutual funds, properties investment, etc. BOC Life invests in diversified growth assets, which aims to achieve a higher long term return over fixed income investments.

With the aim of achieving our long term investment target, BOC Life, at our sole discretion, reserves the right to adjust

the aforementioned asset allocation when there are material changes in market outlook and condition, or engage in other financial arrangements including but not limited to reinsurance arrangement. BOC Life aims at investing in assets denominated in policy's currency. If the currency by which the assets are denominated is not the same as policy currency, BOC Life may use derivatives to manage the impact of currency risk.

For the latest Investment Strategy, please refer to BOC Life website [www.boclif.com.hk](http://www.boclif.com.hk).

## Philosophy in Deciding Dividends:

Participating insurance plans provide policy owners an opportunity to receive a share of profits attributable to the participating life insurance business of BOC Life by means of dividends, with the potential prospect of long-term rates of return. To accomplish the purpose, we invest in a wide range of asset portfolios that are prudently chosen by BOC Life to balance the risk. In general, the asset portfolios mainly consist of fixed income securities and equity investments.

The actual amount of dividends is determined by the stipulated surplus sharing approach in BOC Life's policy, which is based on the past experience of BOC Life and the long-term expectation of the participating life insurance business in the future. Dividends amount mainly depends on the overall performance of the participating life insurance business of BOC Life, taking into account factors including investment returns, claim experience, persistency and operating expense. The actual amount of dividends payable is recommended by our Appointed Actuary according to the aforementioned company's policy and approved by the Board of Directors of BOC Life.

Annual dividends paid can be left with BOC Life and accumulate with interest. The interest rate (Dividends Accumulation Rate) is determined based on market conditions and expected investment return of BOC Life.

In light of the above factors, dividends and Dividend Accumulation Rate are not guaranteed and may be higher or lower than the values illustrated in the benefit illustration provided at point of sale.

You may browse the following website, [www.boclife.com.hk/ps](http://www.boclife.com.hk/ps), to understand BOC Life's philosophy in deciding dividends as well as dividend history for reference purposes. Please note that past performance of dividend is not an indicator for its future performance.

#### **Risk Disclosure of RMB and USD Insurance:**

RMB and USD policies are subject to exchange rate risk. The exchange rate between RMB and HKD or USD and HKD may rise as well as fall. Therefore, if calculated in HKD, premiums, fees and charges (where applicable), account value/surrender value and other benefits payable under RMB or USD policy will vary with the exchange rate. The exchange rate between RMB and HKD or USD and HKD will be the market-based prevailing exchange rate determined by BOC Life from time to time, which may not be the same as the spot rate of banks. The fluctuation in exchange rate may result in losses if a customer chooses to pay premiums in HKD, or requests the insurer to pay the account value/surrender value or other benefits payable in HKD, for RMB or USD policy. **RMB Conversion Limitation Risk** - RMB Insurance are subject to exchange rate fluctuations which may provide both opportunities and risks. The fluctuation in the exchange rate of RMB may result in losses in the event that the customer converts RMB into HKD or other foreign currencies. (Only applicable to Individual Customers) RMB is currently not fully freely convertible. Individual customers can be offered CNH rate to conduct conversion of RMB through bank accounts and may occasionally not be able to do so fully or immediately, for which it is subject to the RMB position of the banks and their commercial decisions at that moment. Customers should consider and understand the possible impact on their liquidity of RMB funds in advance. (Only applicable to Corporate Customers) RMB is currently not fully freely convertible. Corporate customers that intend to conduct conversion of RMB through banks may occasionally not be able to do so fully or immediately, for which it is subject to the RMB position of the banks and their commercial decisions at that moment. Customers should consider and understand the possible impact on their liquidity of RMB funds in advance.

#### **Exchange Rate and Currency Risk**

Foreign currency exchange rates may fluctuate. As a result, you may incur a substantial loss when you choose to convert your payout benefits to other currencies. The subsequent premium payments (if any) may be higher than

your initial premium payment as a result of exchange rate fluctuations. Additionally, the conversion of your benefits to other currencies is subject to currency exchange restrictions applicable at the time when the benefits are paid. If your policy currency is not your local currency, your policy value may appreciate or depreciate when viewed against your local currency. We may illustrate a different future policy value for policies denominated in different currencies, with the expected foreign exchange movements reflected. When you view the policy values in your local currency over the long term, those illustrated differences may not be realized and may change depending on the actual foreign exchange movement. In the short term, foreign exchange movements can be large and difficult to predict. You have the sole responsibility to decide if you want to convert your benefits to other currencies.

#### **Other Key Risks:**

- Key Exclusions for Additional Accidental Death Benefit:
  - BOC Life shall not be liable to pay any Additional Accidental Death Benefit in respect of death of the Insured that is a direct or indirect result or consequence of, or directly or indirectly attributable to, any of the followings:
    - (i) assault, murder, riot, civil commotion, strikes or terrorist activities. Notwithstanding anything to the contrary, it is understood and agreed that this clause shall not apply provided that the Insured has not committed or attempted to commit the acts stated in this clause;
    - (ii) war whether declared or undeclared or any act thereof, invasion or any warlike operations;
    - (iii) suicide or self-inflicted injuries while sane or insane;
    - (iv) violation or attempted violation of the law or resistance to arrest or participation in any brawl or affray;
    - (v) engaging in or taking part in driving or riding in any kind of race, professional sports, underwater activities involving the use of breathing apparatus, or flying or other aerial activity except as a fare-paying passenger in a commercial aircraft;
    - (vi) Accident occurring while or because the Insured is affected by alcohol or any drug;
    - (vii) poison, gas or fumes whether voluntarily or involuntarily taken;
    - (viii) disease or infection (except infection which occurs through an accidental cut or wound), including infection with any Human Immunodeficiency Virus



(HIV) and/or any HIV-related illness including AIDS and/or any mutations, derivations or variations thereof; or

(ix) childbirth, pregnancy, miscarriage or abortion.

• Key Exclusions for Accidental ICU Benefit:

BOC Life shall not be liable to pay any Accidental ICU Benefit in respect of the Insured's admission to Intensive Care Unit ("ICU") that is a direct or indirect result or consequence of, or directly or indirectly attributable to, any of the following:

(i) assault, murder, riot, civil commotion, strikes or terrorist activities. Notwithstanding anything to the contrary, it is understood and agreed that this clause shall not apply provided that the Insured has not committed or attempted to commit the acts stated in this clause;

(ii) war whether declared or undeclared or any act thereof, invasion or any warlike operations;

(iii) suicide or self-inflicted injuries while sane or insane;

(iv) violation or attempted violation of the law or resistance to arrest or participation in any brawl or affray;

(v) engaging in or taking part in driving or riding in any kind of race, professional sports, underwater activities involving the use of breathing apparatus, or flying or other aerial activity except as a fare-paying passenger in a commercial aircraft;

(vi) Accident occurring while or because the Insured is affected by alcohol or any drug;

(vii) poison, gas or fumes whether voluntarily or involuntarily taken;

(viii) disease or infection (except infection which occurs through an accidental cut or wound), including infection with any Human Immunodeficiency Virus (HIV) and/or any HIV-related illness including AIDS and/or any mutations, derivations or variations thereof;

(ix) any treatment or surgical procedure for congenital abnormalities or deformities including hereditary and developmental conditions;

(x) childbirth (including surgical delivery), pregnancy and complications thereof, miscarriage, abortion, infertility, sterilization, pre-natal and post-natal care and conditions arising from surgical, mechanical or chemical contraceptive methods of birth control or treatment pertaining to infertility;

(xi) elective surgeries or procedures such as but not limited to plastic/cosmetic surgery, gender changes, bariatric surgery or any experiment, investigation or surgery of research nature; or

(xii) psychotic, mental or nervous disorders (including psychosis, neurosis and their physiological psychosomatic manifestations).

• The Policy Owner should pay premium on time during the premium payment term. It may result in lapse or termination of the policy if the required amount (such as premium) is not made before expiry of the grace period (if applicable) as prescribed by BOC Life. Nevertheless, it is subject to the automatic premium loan (if applicable) (BOC Life will advance the premium due from the non-forfeiture value as an automatic premium loan) and non-forfeiture provisions (if applicable). If the policy is terminated or lapsed due to non-payment of premium, the surrender value received by the Policy Owner may be less than the Total Premiums Paid and the Policy Owner will lose the insurance protection provided by the policy.

• BOC Life may terminate the policy before the maturity date if any one of the following events occurs:

(i) the death of the Insured; or

(ii) BOC Life approves the Policy Owner's written request for surrender; or

(iii) the policy lapses after the end of the grace period; or

(iv) the non-forfeiture value is less than zero (if applicable); or

(v) the aggregate amount paid or payable by BOC Life has reached the maximum benefit amount of all coverage of the policy (if applicable).

• The actual rate of inflation may be higher than expected, therefore the amount you receive may be less in real terms.

**Remarks:**

1. Within 31 days on or after any Policy Anniversary commencing from the 3<sup>rd</sup> Policy Anniversary, the Policy Owner may apply for changing the current policy currency to a different currency available for selection, by exchanging the policy for a plan under the Glamorous Glow Global Series offered at BOC Life's sole discretion in the new policy currency, without (i) providing any evidence of insurability, (ii) surrendering the current Policy or (iii) changing the Policy Date and Policy Issue Date of the current policy, provided that all of the following conditions are met: (i) the Application for currency exchange must



be submitted by the Policy Owner within 31 days on or after any Policy Anniversary commencing from the 3<sup>rd</sup> Policy Anniversary; (ii) there is no premium(s) in default or outstanding Indebtedness under the policy; (iii) there is no claim in progress under the policy; (iv) the Notional Amount of the policy following the currency exchange must not be less than the minimum Notional Amount BOC Life permits at the time of the application; (v) the Application for currency exchange cannot be withdrawn or changed once made; (vi) the Policy Owner can submit an Application for currency exchange only 1 time during a Policy Year; and (vii) the Policy Owner provides such other information as may be requested by BOC Life in processing the application for currency exchange. The new policy currency will not be available for selection if it is demonetized by the issuance country or region at the time of currency exchange. The acceptance of any Policy Owner's application for currency exchange will be entirely at BOC Life's discretion, and subject to such other terms and conditions as BOC Life shall determine from time to time. The terms of the policy will be revised to follow all benefits, options and other policy terms as provided by such new plan, which may be significantly different from the Basic Plan of the original policy.

Significant differences include but are not limited to: product features (e.g. benefits, policy terms and conditions, investment strategy, portfolio of target assets and the return and restrictions of relevant investment) and policy value (such as policy value will be adjusted significantly (higher or lower), and may be relatively less than the Total Premiums Paid). If the customer exercise the Currency Exchange Option within the premium payment term, the subsequent premiums will be adjusted (based on the factors including but not limited to the prevailing market-based currency exchange rate as determined by BOC Life from time to time (subject to the discretion by BOC Life), the investment yield and asset values of the existing and new underlying portfolio of assets, and/or the adjustment for transactions from the existing assets to new assets).

If the Policy Owner intends to apply for the Currency Exchange Option in the future, please contact BOC Life for details and further handling.

The Notional Amount shall be rounded off to the nearest integer after exercising the Currency Exchange Option. BOC Life will determine and adjust the Notional Amount, guaranteed and non-guaranteed policy values, future premium(s) due and payable (if any) and interest rate

for the dividend accumulations (if any) in the new policy currency based on factors including but not limited to the prevailing market-based currency exchange rate as determined by BOC Life from time to time, the investment yield and asset values of the existing and new underlying portfolio of assets, and/or the transactions from the existing assets to new assets. Any dividend accumulations under the policy will be adjusted according to the prevailing market-based currency exchange rate as determined by BOC Life from time to time. The Total Premiums Paid for the policy after currency exchange will be adjusted according to the new Notional Amount of the policy, and will become the basis for the calculation of Death Benefit, Additional Accidental Death Benefit (if applicable), Accidental ICU Benefit (if applicable) and other benefits (if applicable) of the policy. All supplementary benefit(s) (if any) will remain in force and be changed to the new policy currency. If the chosen new policy currency is not offered under such supplementary benefit(s) or such supplementary benefit cannot be attached to the new plan after currency exchange, such supplementary benefit(s) will automatically end when the currency exchange takes effect. Currency Exchange Option is subject to the prevailing rules and conditions of BOC Life. For details, please refer to the provisions issued by BOC Life.

Policy Owner should evaluate in detail for the differences between the offerings of the original plan and the plan available for currency exchange under the Glamorous Glow Global Series at that time, and consider whether the relevant product meets his/her own individual needs, and should not convert to the plan solely for the sake of exercising the Currency Exchange Option. The approval of application to exercise the Currency Exchange Option and the currencies available for selection when exercising the option will be subject to relevant applicable laws and regulations.

2. From the 3<sup>rd</sup> Policy Anniversary or after the end of the premium payment term (whichever is later), Policy Owner may make an application to transfer certain policy values of the original policy to a separate new policy or multiple separate new policies ("Split Policy"), without providing any evidence of insurability, provided that all of the following conditions are met: (i) the Application for policy split can only be submitted by the Policy Owner after the Basic Plan is paid-up or after the 3<sup>rd</sup> Policy Anniversary (whichever is later); (ii) there is no premium(s) in default or outstanding Indebtedness under

the original Policy; (iii) there is no claim in progress under the original Policy; (iv) the respective Notional Amount of the original policy and the Split Policy following the split must not be less than the minimum amount permitted at the time of the application; (v) the Application for split cannot be withdrawn, changed or reverted once made; (vi) the original policy can only be split once during a Policy Year; and (vii) the Policy Owner provides such other information as may be requested by BOC Life in processing the application for split. The acceptance of any Policy Owner's application for split will be entirely at BOC Life's discretion, and subject to such other terms and conditions as BOC Life shall determine from time to time.

Upon BOC Life's approval of the application for split, certain policy values of the original policy will be transferred to the Split Policy and the Notional Amount of the original policy will be reduced. All terms and conditions of the Split Policy will follow the original policy; save and except for the condition where Accidental ICU Benefit has been paid under the original Policy before split, the Accidental ICU Benefit will not be applicable to the Split Policy and the original policy after split. The Policy Date and Policy Issue Date of the Split Policy will be the same as the original policy. Time shall not run afresh in respect of the computation of Policy Years, and the operation of Incontestability clause and Suicide clause of the Split Policy. There is no cooling off period for the Split Policy. For details, please refer to the provisions issued by BOC Life.

The Notional Amount shall be rounded off to the nearest integer after exercising the Policy Split Option. BOC Life will determine the new Notional Amount of the original policy after split and the Split Policy respectively based on the instruction in the Application for policy split that BOC Life has accepted and approved, and determine the existing and future amounts of the guaranteed and non-guaranteed policy values for both the original policy after split and the Split Policy according to their respective new Notional Amounts. Any dividend accumulations of the original policy will be split according to the respective new Notional Amounts of the original policy after split and the Split Policy. The Total Premiums Paid for both the original policy after split and the Split Policy will be adjusted according to the respective new Notional Amounts of the original policy after split and the Split Policy, and will become the basis for the calculation of Death Benefit, Additional Accidental Death Benefit (if applicable), Accidental ICU Benefit (if applicable) and

other benefits (if applicable) under the original policy after split and the Split Policy.

After policy split, the aggregate amount of the policy value and the benefits for the original policy after split and the Split Policy will remain the same as that of the original policy before such split.

If the Policy Owner intends to apply for the Policy Split Option in the future, please contact BOC Life for details and further handling.

Policy Split Option is subject to the prevailing rules and conditions of BOC Life. For details, please refer to the provisions issued by BOC Life.

3. During the lifetime of both of the existing and new Insureds and while the policy is in force, you may make an application for change of Insured within 31 days before or after any Policy Anniversary. The New Insured is subject to underwriting rules of BOC Life. The attained Age of the New Insured on the date of the submission of the Application for Change of Insured must be between 15 days and 65 and the attained Age of the New Insured must not exceed the attained Age of the first Insured (i.e. the Insured upon issuance of the policy) for 10 years or more. Various terms of the policy will be revised upon the approval of the application for change of Insured. If the new Insured dies within 2 years from the effective date of change of Insured and the death is not an Accidental Death, the Death Benefit amount payable by BOC Life will be calculated as follows:

- (i) the higher of:
  - (a) the sum of Guaranteed Cash Value and any Terminal Dividend (non-guaranteed) applicable as at the date of death; or
  - (b) 100% of Total Premiums Paid as at the date of death; plus
- (ii) dividend accumulations (non-guaranteed) (if any); less
- (iii) Indebtedness (if any) and outstanding premiums (if any).

For details, please refer to the sample of endorsement to be issued after approval of the application. Change of Insured is subject to the prevailing rules and conditions of BOC Life. For more details regarding change of Insured, please contact BOC Life at 2860 0688.

4. The Policy Owner can only assign 1 Beneficiary and the annuity payments period must be not less than 2 years

and not more than 20 years. The Survivorship Option shall only be exercised subject to the conditions to be imposed by BOC Life and must be approved and endorsed by BOC Life in writing prior to the death of the Insured. The Beneficiary, at all times, does not have the right to change this Survivorship Option or any part thereof, including but not limited to the payment method once approved by BOC Life. For the avoidance of doubt, the claims for Death Benefit and Survivorship Option are mutually exclusive. If Survivorship Option has not been elected or exercised, BOC Life will pay the Death Benefit in a lump sum. For details, please refer to provisions issued by BOC Life.

5. (i) Premium Deposit Account is only applicable to the policy with designated premium payment term and the policy with annual premium payment mode. The regular premiums and Levy (if any) for the Basic Plan and supplementary benefits (if applicable) must be made in lump sum upon application whereas further prepayment of premiums and Levy (if any) will not be accepted thereafter. (ii) If "Payor's Death Or Disability Rider" or "Waiver Of Premium Rider" is attached to the policy, Premium Deposit Account is not applicable. (iii) Annual premiums and Levy (if any) will be deducted automatically from the Premium Deposit Account on each Policy Anniversary when due. The Premium Deposit Account balance (if any) should be sufficient to pay the entire amount of annual premiums and Levy (if any) of the policy, and cannot be used for partial settlement of annual premiums and/or Levy (if any). (iv) The Premium Deposit Account balance of Basic Plan (if any) including Levy (if any) is accumulated with BOC Life at a guaranteed accumulation interest rate of 3% (applicable to policy currency in RMB) and 6% (applicable to policy currency in HKD and USD) per annum and the Premium Deposit Account balance of supplementary benefits (if any) is accumulated at a special accumulation interest rate determined by BOC Life from time to time. Since the special accumulation interest rate of the Premium Deposit Account of supplementary benefits and premiums for some supplementary benefits (if applicable) are not guaranteed and may be changed from time to time by BOC Life, the Premium Deposit Account balance (if any) is not guaranteed to be sufficient to cover all premiums for the whole premium payment term. When the Premium Deposit Account balance (if any) is insufficient to pay the annual premium payable and/or Levy (if any), BOC Life will issue a payment notice and/or levy reminder to customer, and interest will not be accrued on the residual

value. (v) If the Insured passes away, the Premium Deposit Account balance (if any) together with the Death Benefit will be payable to the Beneficiary. (vi) For details, please refer to the proposal and provisions issued by BOC Life.

6. The Plan is a participating policy. Nevertheless, Annual Dividend (if any) and the annual interest rate for dividend accumulation, and Terminal Dividend (if any) are not guaranteed and may be changed from time to time. Past performance is not indicative of future performance. The actual amount received may be higher or lower than the estimated amount. BOC Life reserves the right to change them from time to time. If the Policy Owner chooses to withdraw the Annual Dividend (if any) and/or interest accumulated (if any), the Annual Dividend (if any) and/or accumulated interest (if any) withdrawn will no longer be accumulated as part of the total cash value and the total Death Benefit of the policy. The total cash value, the surrender value and the total Death Benefit of the policy will be reduced accordingly. Annual Dividend accruing on the 1<sup>st</sup> Policy Anniversary (if any) shall be credited after the 2<sup>nd</sup> Policy Year's premium has been paid in full. Terminal Dividend (if any) may be payable upon the death of the Insured (if applicable) or surrender of the policy. Nevertheless, no Terminal Dividend will be payable if the Death Benefit reaches the upper limit in the event of death of the Insured. For details, please refer to policy documents and provisions issued by BOC Life.

Withdrawal of policy values may involve partial surrender of the policy. If the Policy Owner early terminates the policy or withdraws policy values, the amounts received may be lower than the amount of premium paid. The Policy Owner may sustain a substantial loss.

7. The Death Benefit is equal:

- (a) The higher of:
  - (i) The sum of Guaranteed Cash Value plus Terminal Dividend (non-guaranteed) (if any) applicable as at the date of death; or
  - (ii) 100% of Total Premiums Paid as at the date of death where such percentage will be 100% during the 1<sup>st</sup> Policy Year and increased by 3.8% on each Policy Anniversary up to a maximum of 138% at the 10<sup>th</sup> Policy Anniversary which will remain unchanged thereafter, subject to the maximum amount of 100% of the Total

Premiums Paid as at the date of death plus RMB2,375,000/HKD3,040,000/USD380,000/AUD420,000/CAD420,000/EUR300,000/GBP245,000/SGD500,000; plus

- (b) the Additional Accidental Death Benefit payable (if applicable); plus
- (c) dividend accumulations (non-guaranteed) (if any); less
- (d) Indebtedness (if any) and outstanding premiums (if any).

If the Insured is covered by more than one policy under Forever Fortune Whole Life Insurance Plan, Glamorous Glow Global Whole Life Insurance Plan, Glamorous Glow Whole Life Insurance Plan and/or any plan under the Glamorous Glow Global Series, the total amount of the Death Benefit payable by BOC Life under all such policies shall be subject to a maximum amount of equal to:

- (a) the higher of the following:
  - (i) the sum of Guaranteed Cash Value and Terminal Dividend (non-guaranteed) (if any) applicable as at the date of death of all such policies; or
  - (ii) 100% of Total Premiums Paid as at the date of death of all such policies plus RMB2,375,000/ HKD3,040,000/ USD380,000/AUD420,000/CAD420,000/ EUR300,000/GBP245,000/SGD500,000; or if the Insured is covered by policies denominated in a combination of RMB and/or HKD and/or USD and/or AUD and/or CAD and/or EUR and/or GBP and/or SGD, the highest of RMB2,375,000/HKD3,040,000/USD380,000/AUD420,000/CAD420,000/EUR300,000/GBP245,000/SGD500,000 (adopting the highest of the stated amount in currency denomination as expressed in those of the relevant policies); plus
- (b) the Additional Accidental Death Benefit payable (if applicable) under all such policies; plus
- (c) dividend accumulations (non-guaranteed) (if any) under all such policies; less
- (d) Indebtedness (if any) and outstanding premiums (if any) under all such policies.

BOC Life shall only be required to pay the above amount once for all such policies.

“Total Premiums Paid” means the total premiums paid for the Basic Plan. Any Premium Deposit Account balance or rider premiums (if applicable) shall be excluded. Premium discount (if any) will not be taken into account when

calculating the Death Benefit. If the Insured is covered by more than one policy under Forever Fortune Whole Life Insurance Plan, Glamorous Glow Global Whole Life Insurance Plan, Glamorous Glow Whole Life Insurance Plan and/or any plan under the Glamorous Glow Global Series, please refer to the policy documents and provisions issued by BOC Life for details regarding the maximum amount of the Death Benefit payable. Indebtedness shall include but not limited to any policy loan that has been taken by the Policy Owner and its interest (if any). Whilst the policy is in force, the Policy Owner can apply for a policy loan against Guaranteed Cash Value of the policy subject to the policy loan provision. Upon the termination of policy, if the policy loan and its interest (if any) have not been settled in full, they will be deducted from the total cash value or Death Benefit (as the case may be) thereupon. Once the Policy Owner is unable to repay the policy loan and interest, where the total amount of Indebtedness is equal to or higher than Guaranteed Cash Value, the policy will lapse, and the life protection and supplementary benefits (if any) will be terminated without providing any surrender value, and the Policy Owner may sustain a substantial loss. For details, please refer to the policy provisions issued by BOC Life. The Notional Amount of the Plan is used for projecting the premiums, dividends and other policy values only, the Death Benefit amount payable upon the Insured’s death may be less than the Notional Amount.

- 8. Upon encashment of total cash value, the policy and corresponding protection including life protection will be terminated, and the total cash value received may be lower than the amount of premium paid. Once the policy is terminated, customer may opt to have a new arrangement with BOC Life, having part or all of the cash value of the policy left with BOC Life for interest accumulation (non-guaranteed). Such arrangement (including but not limited to the death benefit of the new arrangement) can only be exercised subject to the conditions imposed by BOC Life and upon approval by BOC Life in writing, and shall be subject to the formal policy documents and provisions issued by BOC Life. The provisions of the new arrangement are determined at BOC Life’s discretion after receiving the Policy Owner’s request. In addition, the interest rate for the accumulated account of such new arrangement is not guaranteed. BOC Life reserves the right to amend at any time at its sole discretion.



Subject to the provisions of the new arrangement, if the Insured passes away while the new arrangement is in force, BOC Life will pay a death benefit equivalent to the then accumulated values of the new arrangement plus RMB5,000/HKD6,000/USD750/AUD800/CAD800/EUR600/GBP500/SGD1,000 under the new arrangement.

9. Additional Accidental Death Benefit applies to the Insured whose issue age is between 18 and 60. The Additional Accidental Death Benefit of the Plan is applicable to the Insured who has an Accident during the first 5 policy years or on or before the Policy Anniversary on or immediately following the Insured's 60<sup>th</sup> birthday (whichever is earlier). Such Accident should be direct, independent and the sole cause of, and should result in the death of the Insured within 180 days after the Accident and before termination of coverage under the relevant policy. If the Insured is covered by more than one policy under Forever Fortune Whole Life Insurance Plan, Glamorous Glow Global Whole Life Insurance Plan, Glamorous Glow Whole Life Insurance Plan and/or any plan under the Glamorous Glow Global Series, the total maximum amount of the Additional Accidental Death Benefit of all these policies shall be equal to 10% of the Total Premiums Paid under all such policies as at the date of the Insured's death (subject to a maximum amount of RMB100,000/HKD100,000/USD12,500/AUD13,800/CAD13,800/EUR10,000/GBP8,000/SGD16,000). BOC Life shall only pay the said total maximum amount once for all such policies. For details, please refer to policy documents and provisions issued by BOC Life.
10. Accidental ICU Benefit applies to the Insured whose issue age is between 18 and 60. The Accidental ICU Benefit of the Plan is applicable to the Insured who has an Accident during the first 5 policy years or on or before the Policy Anniversary on or immediately following the Insured's 60<sup>th</sup> birthday (whichever is earlier). The Insured is admitted for at least 24 consecutive hours into an ICU, and has been treated with life supporting medical devices, certified to be Medically Necessary by a Physician who is a specialist of the relevant field due to a life-threatening medical condition; and the Insured is admitted to the ICU within 14 days after the Accident and before termination of coverage under the policy. The Accidental ICU Benefit will only be paid once under each policy of Forever Fortune Whole Life Insurance Plan, Glamorous Glow Global Whole Life Insurance Plan, Glamorous Glow Whole Life Insurance Plan and/or any plan under the Glamorous Glow Global Series covering the same Insured during the Insured's lifetime irrespective of the number of admissions to ICU. If the Insured is covered by more than one policy under Forever Fortune Whole Life Insurance Plan, Glamorous Glow Global Whole Life Insurance Plan, Glamorous Glow Whole Life Insurance Plan and/or any plan under the Glamorous Glow Global Series, the total maximum amount of the Accidental ICU Benefit of all these policies shall be equal to 10% of the Total Premiums Paid under all such policies as at the date of the Insured's Accident (subject to a maximum amount of RMB100,000/HKD100,000/USD12,500/AUD13,800/CAD13,800/EUR10,000/GBP8,000/SGD16,000). BOC Life shall only pay the said total maximum amount once for all such policies. As regards admission to ICU in Mainland and Macau, if the hospital is not on the prevailing "List of Specified Hospitals in the PRC and Macau" maintained by BOC Life and uploaded to the website of BOC Life at the time of admission to the hospital, then such admission to ICU is not covered by the policy. For details, please refer to policy documents and provisions issued by BOC Life.
11. Underwriting is required for attaching supplementary benefits to the policy and supplementary benefits are subject to the corresponding issue age eligibilities. Premiums of such may be changed from time to time. For details, please contact the branch staff of the major insurance agency.
12. No medical examination is required for application as long as the total annual premiums (including lump sum prepayment) does not exceed the aggregate limit set for each Insured, subject to the relevant requirements in accordance with the prevailing underwriting rules and guidelines of BOC Life. Normal underwriting is required if the policy is attached with "Payor's Death Or Disability Rider" or "Waiver Of Premium Rider". For details, please contact the branch staff of the major insurance agency.
13. Change of Policy Owner is subject to the prevailing rules, conditions of BOC Life and the relevant terms and conditions. For more details regarding change of Policy Owner, please contact BOC Life at 2860 0688.

### Levy Collection Arrangement:

Insurance companies collect levies from policy owners on behalf of the Insurance Authority according to relevant requirement. For your convenience, levy will be collected together with the premium via the same manner (including automatic premium loan (if applicable)) whenever BOC Life collects premium from you.

### Important Notes:

- The Plan and the supplementary benefits (if any) are underwritten by BOC Life. Bank of China (Hong Kong) Limited (“BOCHK”) is the major insurance agency appointed by BOC Life.
- BOC Life is authorised and regulated by Insurance Authority to carry on long term business in the Hong Kong Special Administrative Region of the People’s Republic of China (“Hong Kong”).
- BOCHK is granted an insurance agency licence under the Insurance Ordinance (Cap. 41 of the Laws of Hong Kong) by Insurance Authority in Hong Kong (insurance agency licence no. of BOCHK is FA2855).
- BOC Life reserves the right to decide at its sole discretion to accept or decline any application for the Plan and the supplementary benefit(s) (if any) according to the information provided by the proposed Insured and the applicant at the time of application.
- The Plan and the supplementary benefitrider(s) (if any) are subject to the formal policy documents and provisions issued by BOC Life. Please refer to the relevant policy documents and provisions for details of the insured items and coverage, provisions and exclusions.
- BOCHK is the appointed insurance agency of BOC Life for distribution of life insurance products. The life insurance product is a product of BOC Life but not BOCHK.
- In respect of an eligible dispute (as defined in the Terms of Reference for the Financial Dispute Resolution Centre in relation to the Financial Dispute Resolution Scheme) arising between BOCHK and the customer out of the selling process or processing of the related transaction, BOCHK is required to enter into a Financial

Dispute Resolution Scheme process with the customer; however any dispute over the contractual terms of the insurance product should be resolved directly between BOC Life and the customer.

- BOC Life reserves the right to amend, suspend or terminate the Plan at any time and to amend the relevant terms and conditions. In case of dispute(s), the decision of BOC Life shall be final.

Should there be any discrepancy between the Chinese and English versions of this promotion material, the English version shall prevail.

This promotion material is for reference only and is intended to be distributed in Hong Kong only. It shall not be construed as an offer to sell or a solicitation of an offer or recommendation to purchase or sale or provision of any products of BOC Life outside Hong Kong. Please refer to the sales documents, including product brochure, benefit illustration and policy documents and provisions issued by BOC Life for details (including but not limited to insured items and coverage, detailed terms, key risks, conditions, exclusions, policy costs and fees) of the Plan and the supplementary benefit(s) (if any). For enquiry, please contact the branch staff of the major insurance agency.

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